

U.S. ARMY CORPS OF ENGINEERS PREPROPOSAL CONFERENCE

DINING FACILITY/FITNESS CENTER

HURLBURT FIELD, FLORIDA

TRANSCRIPT OF PROCEEDINGS

1:00 p.m., November 14, 2001
16th Civil Engineer Squadron
415 Independence Road
Hurlburt Field, Florida

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MS. GOSNELL: Good afternoon. I'd first like to introduce myself. I'm Camie Gosnell. I'm from the Mobile District. I'm the contracting specialist for this project. And to my right is David Strain. I think you all know him. And I'll let everybody introduce themselves over here as you've got the resident office representatives and Mobile District. We can start with you.

MR. LOVE: I'm Ken Love, base C.E. Chief of Mil Com.

MR. WHIGHAM: I'm Gary Whigham, Project Engineer out of Mobile with the Corps.

MR. DAVIS: Earl Davis, Contract Specialist, Mobile District.

MR. WALKER: Joey Walker. I'm a Resident Engineer for the Corps.

MS. GOSNELL: And our court reporter is Sharon. And she asks that, if you have a question, that you first state your name and then the company. And she might want you to repeat it if she can't hear it. Okay?

Sign in sheets, has everybody signed in?

UNIDENTIFIED SPEAKER: No, I have not.

MS. GOSNELL: No? Okay. Let me give that to you.

Basically what I'm going to do is I'm going to talk about the proposal and submittal requirements. And after I get done with that, then David and Gary are going to take over and answer some of the questions you might have in regard to the specifications and special requirements for this contract. Then we're going to do a site visit, have some questions and then we'll adjourn. I think we will meet back here after the site visit for those of you have questions or want to come back.

This is the project (indicating). You should have two volumes of this. Did everybody get two volumes plus the drawings? Everybody has that?

(Affirmative response.)

Basically what I'm going to do is just go through the volume one or -- yeah, volume one of the two. Turn to page -- well, Page 10-1. I'm going to sit down. Can everybody hear me when I'm sitting? Okay. Good.

What I've done is just went through this and basically highlighted some things that I think you should know. What you need to do, go through it in detail and make sure you understand everything. And if you have any questions, just ask anytime you feel

like it.

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So on page 10-1, you have the 1442. I highlighted that it should be six copies. When you submit, you should have six copies. Okay? Behind that is the bid schedule. You'll notice on there, there is bid options, which is movable kitchen equipment. When you submit your bid, you should include this bid plus bid options. Do not bid on individual. When you submit it, it should be filled out completely.

Behind that is the bid bond. And like this morning, for those of you, it's twenty percent, three million. Then part 100. This is the instructions to the bidders. The submittal of the offer, again the six copies. You're going to find that on the part.110, page two where it says submit six copies. So it's important that you do that.

If you're a joint venture, please make sure that you have all the -- that you're certified in the CCR, registered in the CCR. Pre-award information, when you're submitting your financial documents, if you have financial documents, certification of financial statements, if it's older than sixty days, you need to submit a certification or a statement of certification saying that your financials have not changed, that

they remain the same as what you submitted in your

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documents. Let's see. That's important that you do that because we look at that when we do analysis of your costs.

Moving on to part 110, the instructions, as Earl stated this morning, this is very important that you look at this in detail and that you fill it out. Part one ten is the instructions, how to do it. Part 120 is how we evaluate. In other words, those are the answers to the questions. Part of it, you're going to submit two volumes. Volume one is going to be technical. Volume two is going to be the pro forma requirements, which are your financial statements, your reps and certs, that sort of information.

On here, you're going to go through the organization. You're going to have a tab for organization. You're going to have a tab for key personnel experience, qualifications. And these are looked at. And I think it says your past performance is going to be three years. We'll look at that. As the cert selection board evaluates this, they will definitely look at all these documents. And, you know, they will look at the forms that are provided at the back of 110. So it's important that you read this

and follow it in detail.

We also look at specialized experience on similar

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type work. The project past performance. And then again, we're going to look at the subcontracting plan, the financials, pre-award, survey, that sort of thing. And that's all in detail in your part 110.

We're going to evaluate this in four parts: The proposal compliance review, which I'm talking to you about this afternoon; the technical quality evaluation, we will have some technicians, some expertise looking at the technical part of your proposal; the price evaluation and costs and technical trade-off analysis.

Now, there's going to be -- on Page 120, Page 2, if you turn to that, it's going to show you what we're going to look at as far as your proposals when you submit them. The specialized experience in similar type work is the most important factor. The next most important factors are organization, key personnel, specialized experience, preliminary project schedule and past performance. It's important you look at that.

It's going to be a -- instead of a percentage rating, it's going to be a merit rating. And on Page 5, that tells you exactly how we're going to rate it,

exceptional, very good, satisfactory, marginal, unsatisfactory or unknown risk. So it's important to

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pay attention to that.

Basically 600 is your reps and certs. There is a lot of fill out information in that requiring, like, a DUNS number. Again, I'm sure all of you know that. I just have to go through it again with.

You part seven hundred is your -- basically your standard clauses. You might want to take note to Page 30 -- let's see. We will just go through this. Page 37, which is your goals for minority. It's fifteen point four percent. For female, it's six point nine percent. That's found on Page 37 of part 700.

Then another one, performance by work of the contractor. That's on Page 77. That's twenty percent. And then the CCR requirement is found on Page 700-102, required central contracting registration. Okay.

Then Section 800 and Section 1000, those are your special requirements part of the contract. And under Section 1000, you're going to find the LD's, the liquidated damages, how much it's going to cost. And it says here that the contractor shall pay liquidated damages in the amount of one thousand two hundred and

thirty-one for each calendar day of delay. And the wage rates are also found in that section.

Then we get into the design requirements, which

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is David and Gary's expertise. I've basically told you what's needed of you. And I went over it real fast because I see some of you that were in this morning's session, and I just kind of wanted to go quickly. Those of you who weren't there this morning, if you have any questions, just please feel free to ask right now. I can answer anything; or if I can't, I'll get someone who can.

Does everybody understand the front end part of it? Looks like it. Good. Good. I guess then we can open it up for any questions. Did anybody have any trouble getting their CD for solicitations from our office? No problems? Good. Good.

I have got everybody signed in. I guess, now are there any questions? Go ahead, sir.

UNIDENTIFIED SPEAKER: Do you anticipate any change in response date at this time?

THE REPORTER: What's his name?

MR. STRAIN: No. Right now, the proposal date is firm.

MS. GOSNELL: Can you give me your name?

MR. GIBSON: I'm sorry. Randy Gibson, Whitesell

Green.

MS. GOSNELL: No, we don't.

MR. STRAIN: That's 17th of December.

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MS. GOSNELL: The 18th of December.

MR. GIBSON: If there were to be a time, would it be the course of plans to shift it after the holidays or could it kick into the week of the 25th?

MR. STRAIN: That's a good question. Don't know. It depends -- I think it depends a lot on when we find out if there were any questions or things that would cause us to delay. Right now, you know, we're trying to hold to a certain schedule. I'll tie it in with the execution of the program and when the air force says their need dates are.

MS. GOSNELL: Also, if you have any questions after this meeting, you can fax them in to Al Denmark or myself. And Al's number is -- his fax is the same as this morning. It's 334 -- no. 251. Excuse me. That's area code 251 690-2902. Did you guys get that? Let me do that again for you. It's area code 251 690-2902. My fax number is area code 251 441-6510. And we will accept any questions you have up until November 19th. After that date, then we will not. I think that should give you enough time if

there are any questions.

MR. MOLLOY: What is that date again?

November --

MS. GOSNELL: 19th. I know. Would you want a

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little bit longer?

MR. MOLLOY: That gives you guys an awful long time to get a memo prepared.

MS. GOSNELL: That's Monday, right?

MR. MOLLOY: Yeah.

MS. GOSNELL: How about Friday, Thursday?

UNIDENTIFIED SPEAKER: That's Thanksgiving.

MR. STRAIN: No.

MS. GOSNELL: 28th?

MR. STRAIN: We're actually trying to avoid slipping the project. And we know that there is a tendency to wait until the very last to get into it deeply.

MR. MOLLOY: It's bid strategy.

MR. STRAIN: Well, or no strategy one.

MR. LORD: My name is Leven Lord, Lord and Son Construction. Not to be redundant but, you know, I understand what you're trying do. You're mixing this around the Thanksgiving holiday. Two days of next week is lost. To try and have questions even the following Monday, I think is going to be a little hard

to do. And if you should decide to move the 18th, I would recommend that, you know, it not be the following week. I think you would be shooting yourself in the foot if you did as far as pricing.

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MS. GOSNELL: And then the job --

MR. STRAIN: See, what you're talking about all of the sudden is a two, three, four week delay in the whole thing. That's what we're trying to avoid.

MR. LORD: Sure. And the 18th -- or if it is -- I'm not saying move it. But if you do have to move it, it should definitely be after the 1st of January.

MR. STRAIN: Right. We were trying to avoid that.

MS. GOSNELL: So I suppose we could accept questions up until Friday then, the 23rd maybe. I think that --

UNIDENTIFIED SPEAKER: That really means --

THE REPORTER: Identify yourself, please.

MS. LOBNER: I'm sorry. Stephanie Lobner with Lord and Son Construction. That really means Wednesday, the 21st, right, because --

MR. STRAIN: Yeah.

MS. LOBNER: Okay. That's giving us two big days.

MS. GOSNELL: But there will be people there Friday.

MS. LOBNER: There will be people on Friday?

MS. GOSNELL: We'll be there.

MR. STRAIN: We will have some people in Friday,

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yes.

MR. MOLLOY: That really is extremely difficult, I think, for a lot of the responders to respond to questions by this time next week, especially when the proposal is not due until the 18th, four weeks.

MR. DAVIS: Well, what we're doing is we're considering the time we have had the job on street, also, too, David.

MR. STRAIN: Yes. We actually had a thirty-day response period so we would be able to do that because y'all had really looked at it by then. It's the chicken and the egg.

MR. WHIGHAM: What about the 28th; is that too far?

UNIDENTIFIED SPEAKER: That would help. 28th would really be good.

MS. GOSNELL: That's a Thursday, the following --

MR. STRAIN: Yeah.

MR. WHIGHAM: That would give us time to --

THE REPORTER: You have to speak up. I can't

hear you.

MR. STRAIN: It will be ten days prior to --

MR. DAVIS: Ten-day notification period, if we issue an amendment, we're going to have to allow ten days. Like I said, we're trying to prevent

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unnecessary --

MR. STRAIN: That's what Gary was saying. It gives us about ten days in there to prepare whatever we have to prepare.

MR. WHIGHAM: November 28th?

MS. GOSNELL: Yeah. Is that okay with you?

MR. STRAIN: Yeah.

MS. GOSNELL: Okay. November 28th instead of the 19th for faxing in any questions.

MR. SPEEGLE: Troy Speegle with Speegle Construction. What do we do to get CAT files? We have got the disk and we really -- it would be very helpful to have the CAT files for the various consultants to manipulate. Can they be made available? In the past, we have had no problem getting those.

MR. STRAIN: We post those to website here?

MR. WHIGHAM: Yeah, we can do that.

MR. SPEEGLE: How soon can we do that? That's a

very pivotal part of the process.

MR. STRAIN: Friday.

MR. WHIGHAM: Probably do it by Friday; however, it would be best for them to call in to find that out. How do we relay that information, where that will be?

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MR. STRAIN: Well, we need to -- one is they can be in the minutes of the meeting. And do you know what that website would be?

MR. WHIGHAM: No.

MR. STRAIN: Okay.

MS. GOSNELL: Army or --

THE REPORTER: I'm having trouble hearing everybody. Y'all are going to have to speak up.

MS. GOSNELL: Before you speak, can you say your name so that the court reporter can --

MR. STRAIN: What we will need to do is put something on the website, you know, put out an amendment if we issue one. We may have to issue one page or something just, you know, those drawings will be available. Right now, as far as -- we have been hesitant to do that in the past for getting files confused, I guess you would say. Whether or not we -- when we give drawings out, they get changed. You end up with a file number. And whoever is awarded, then

they end up with a file name and they end up with another file name. At award, we will give a full set of all the documents. And just to try to keep a consistency and avoid confusion later on down the road, we have avoided doing that in the past. But if that's helpful for y'all, we need to know that, too.

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Because we could take it and do that. We have done that on another project for a road job.

Is that helpful to y'all?

MR. SPEEGLE: Troy Speegle again. It is very helpful if you're doing mechanical and you're doing duct layout and stuff and you've got the footprints, then it makes it so much quicker. And there is a lot of other things that need to be addressed as well. And we would love to have them. Save a lot of time and a very beneficial tool.

Could you not put them on the standard website or put them on CD?

MR. STRAIN: I'm trying to avoid -- I'm going for future reference.

MR. WHIGHAM: We have got an FTP site that we can put them on. We'll just need to get the proper address for you guys that you can go up and pull them down.

MS. GOSNELL: We can provide that on the website.

MR. WHIGHAM: Can we provide that to our court reporter tomorrow sometime and get her to put those in the minutes?

MR. STRAIN: Yes.

MR. MOLLOY: How long does it take to you get an amendment on the website, Gary?

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MR. WHIGHAM: Excuse me?

MR. MOLLOY: How long does it take you to get an amendment on the website? As long as it takes to get it ready to fax out?

MS. GOSNELL: Depends on what it is.

MR. STRAIN: It would take a couple of days to put it on the website, I think. I mean, getting hard copies and things takes a couple more days. To get drawings, it takes a few more days. Okay. We will get that information out.

MR. SPEEGLE: Troy Speegle. Another question. Do we have a program amount on this project?

MR. STRAIN: Yes, sir. Five point --

MR. SPEEGLE: That's without any kitchen equipment, right?

MR. STRAIN: Yeah. It's public knowledge. Current programmed amount is six point four million.

MR. MOLLOY: John Molloy, Bullock Tice. Do you

have a construction cost limit in there that's going to be published?

MR. STRAIN: I can go back in and ask the air force. We have an amount to design to, I believe, but go back in and -- what was the term again?

MR. MOLLOY: Construction cost limit. Previous amendments have called it the limit of the

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government's obligation. I can send you copies of the amendments or what the specific terminology is.

MR. STRAIN: Okay.

MR. MOLLOY: Ask Jim Cast (phonetic) how they did it on Dayomie (phonetic).

MR. STRAIN: We go back and forth about the pros and cons.

There is no phasing particular on this project, I don't believe, is there, Ken? So the plans, I guess those that have looked at them, essentially the concept has been developed, plan elevation and floor plan, site plan.

Any other questions on the package as it stands right now?

MR. FERY: Ted Fery with VOA Associates. Section 1010 under exterior glazing, the parameters, when it said meet wind loads and meet force protection

requirements, is there any consideration to impact requirements? That has been talked about the last few years which would become mandatory under the Florida Building Code January 1 for the glazing. As far as I know, it's not mentioned here.

MR. STRAIN: Is that a technical portion for the wind load, Gary? It was a -- I thought that the specification had an impact load in there for a

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two-by-four, you know.

MR. FERY: I haven't found it quoting that standard yet, but it may be there.

MR. STRAIN: We will have to check.

MR. WHIGHAM: What page?

MR. FERY: 13. 5.1.2.5. It just says wind load. That's ASCE 7-98 will meet the wind load requirements but that does not invoke impact with wind load. I'm a little confused. The ASCE 7-98 invokes wind load only. I don't think it invokes impact. I'm not a structural engineer.

MR. MOLLOY: And if I just might throw some out. The Florida Building Code is not --

MR. FERY: That's correct.

MR. MOLLOY: -- even though it's going to be invoked --

MR. FERY: That's correct.

MR. MOLLOY: -- is not applicable to the project
so --

MR. FERY: Right. I understand that most
military projects have mentioned impact. It's just --
as of recent date.

MR. STRAIN: You're talking other than glazing?

MR. FERY: No. Just glazing. I just don't know
whether we should consider it or not. That's all my

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question is.

MR. STRAIN: If we don't have it in here, we need
to have it in here.

MR. FERY: Okay. I got one other question. In
the drawings and also specifications, you call for
domestic paint on your basically open steel joists and
trusses on the second floor. To my knowledge, there
is not a UL design that accepts that as a one-hour
rated system. So what criteria, I guess, are you
going to judge whether you comply -- it is required to
be a type two building one hour assembly? What
certification do we submit to confirm that it truly is
a one-hour system? Did you understand the question?

MR. STRAIN: Kind of, yes.

MR. FERY: The UL book, I just checked. And I'm
not an expert in the subject either. But it all had

the (unintelligible) spray fireproofing, not a normal fireproofing. I could not find domestic paint. So when you go back and ask for us to prove that it meets the one-hour requirement, I'm just wondering how it's going to be done.

MR. STRAIN: Can I get you to write that down on a piece of paper?

MR. FERY: I'll submit it as a question.

MR. STRAIN: Okay. Any other questions?

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MR. MOLLOY: Sure. Ready for some more? John Molloy, Bullock Tice. Section 1000, paragraph -- page -- Section 1000, Page 7, under permits and responsibilities, all your references in here are for the RSP project.

MR. STRAIN: That's 1000?

MR. MOLLOY: Yeah, Section 1000, Page 7, Paragraph 10, permits and responsibilities. It talks about water distribution permits, wastewater, stormwater; but it's talking about the RSP facility and the Red Horse compound facility, not the dining facility.

MR. STRAIN: Okay.

MR. MOLLOY: And NPDES permit, but it didn't specifically refer to the project.

Section 1010, dining requirements, Paragraph 4.4,

there is a requirement in here. It states: (Reading)
The contractor shall be responsible for furnishing an
independent topographic survey of the project site and
all line and grade surveys --

THE REPORTER: Could you slow down, please?

MR. MOLLOY: I'm sorry. I'll go back. It's
Paragraph 4.4, Section 1010. It states: (Reading)
Contractor shall be responsible for furnishing an
independent topographic survey of the project site and

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all line and grade surveys and as-built surveys of the
construction.

Is that language addressing several different
surveys or a final survey at the end of construction?
I'll put that in the form of a question if you want.

Same section, Paragraph 4.6.5 says: (Reading)
The loading dock area will be provided with a lift
capable of off-loading semi-trailers.

Is the capacity of that lift stated anywhere else
in the RFP package to your knowledge?

MR. STRAIN: I know they gave something
(inaudible) --

THE REPORTER: Something what? I couldn't hear.

MR. MOLLOY: This is kind of the meat of the
project here, the Section 1010. It's looking for

capacities if capacities are stated in here; if not, it may be on the drawings, but I don't think this would be the place to state them.

Same section, Paragraph 4.7, the water supply system design, second paragraph says: (Reading) The contractor shall obtain flow tests near the new project site prior to the start of design and use the worst case for design.

I'm not sure if that is a biddable statement.

MR. STRAIN: I think what we're looking for is to

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verify that the fire flow test has not changed.

MR. MOLLOY: Okay. There is a fire flow test data in here. That's fine.

MR. STRAIN: We have had problems before. It gets down to that -- sometimes a valve gets closed and it -- what happens, we don't find out about it until they do the fire flow data. And it creates a lot of consternation about any possible problems. So if there is a problem, we would like to find that out up front.

MR. MOLLOY: I'm not sure if it was this project or the previous project that required a thirty-day pressure test on the system. It may have been this project.

But one more question. Will you be providing a

Section 15070, sizing protection for mechanical systems?

MR. STRAIN: Okay. Ken, we're going to need to start talking about this during design. I believe it's a non-critical facility. And we would not be requiring sizing protection for the category that we're in. We need to talk about that in the future.

MR. MOLLOY: That's all I've got for right now.

MR. STRAIN: I know there has got to be one more question.

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UNIDENTIFIED SPEAKER: Jon is the only one that read it yet.

MR. STRAIN: Oh, okay. I had that feeling.

MR. MOLLOY: My highlighter was running out.

MR. BEAVERS: Ken Beavers. I just want to show Gary this when we get to the field. On the electrical site plan, the pole that's on the north end of the site has already got a cable drop on it. And we're indicating that's not shown on the drawings on apparently these buildings back behind, that pole. And we're adding another set of cable terminations on that same pole, which typically is not a desirable thing to do. I didn't know if you wanted to have your electrical guys look at that and possibly update the

RFP requirements. I'll show you that when we get to it.

MR. WHIGHAM: Okay.

MR. STRAIN: All right. Well, if -- any more questions? If that's it, we will go out to the site. What I'd like to do -- we will go out there. There is not much to see, so anticipate we should be over there and be able to look at the site, come back over here in less than a half or right at a half an hour. And if there is any questions based on the site visit, we will address them at that time. Everybody know about

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where the site is?

UNIDENTIFIED SPEAKER: No.

MR. STRAIN: You go around Independence Road out here. You go to the other side of the flight line over here (indicating). At the first light, take a right.

UNIDENTIFIED SPEAKER: Next to the new dorms?

MR. STRAIN: The light's right next to the new dorm. It's actually right north. There's a bunch of trees to the north.

UNIDENTIFIED SPEAKER: And that -- (inaudible.)

MR. STRAIN: Okay.

THE REPORTER: Do you want to stay on the record?

MS. GOSNELL: Showing the map. He's just showing

the map.

THE REPORTER: Off the record?

MR. STRAIN: Right now, we're over here (indicating). Come down Independence Road. Go around the flight line. Go up to the light up here. Take a right. And you'll note there's a dorm, new dorm is under construction right here. And actually, the parking lot is right across the street over here we can park in. And then the construction site is in this bunch of trees in here. Basically, that's the cleared growth.

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MS. GOSNELL: Are they going to come back here?

MR. STRAIN: Yeah. We'll meet y'all out there in about five to eight minutes. And then we'll be back here in about a half an hour.

UNIDENTIFIED SPEAKER: Can I --

MR. STRAIN: Yes, sir, Troy.

MR. SPEEGLE: Troy Speegle. In this format for proposals, is there a place to talk about the technical design solution? Have I missed something or is it just primarily focused on your standard, organization, subcontracting --

MR. STRAIN: Past experience, schedule.

MR. SPEEGLE: Yeah. In the past, there have been

some issues pertaining to the design solution. And I may have missed it as an oversight here but --

MR. STRAIN: No, sir. The reason, because of the size of project this is, we were trying to take it and minimize the amount of effort required by contractors to provide a solution, a technical solution. So we took the project to basically thirty-five percent design so that you wouldn't have to put that amount of effort into -- you know, all the contractors wouldn't have to put that amount of effort into preparing their proposals.

MR. SPEEGLE: All right. Follow-up question. If

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you have as a team, any team that's in here, proposals that are basically going to be enhancements to the current floor plan, design, whatever you want to call it, how is that to be communicated to the Army Corps of Engineers? Because there is no paragraph section in here that really allows you to address that, speak to that issue.

MR. STRAIN: Okay. Now, let's go back through. But I believe the first thing is comply with the minimum requirements here.

MR. SPEEGLE: Absolutely.

MR. STRAIN: Okay. If you have something that you want to put on the table for consideration, you

know, as an appendix, now what the problem is, we can't technically evaluate that, you know, other than maybe -- well, I don't guess we can technically evaluate it because we haven't asked for it. It will be viewed as a positive thing, you know, in a tie breaker. But I guess when it got down into the design process, you know, if you have something, it makes it difficult to propose some alternative to the way we put the package together.

Yes, sir.

UNIDENTIFIED SPEAKER: David, I've been told at debriefings before that offering anything at this

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stage of the thing is --

MR. STRAIN: Right.

UNIDENTIFIED SPEAKER: -- a cause for possible cancelation of your offer.

MR. STRAIN: Right. And what you want to do is, as long as you the comply with the minimum requirement, you actually do this. And we don't want -- actually we don't want stuff on the outside, you know, and it --

UNIDENTIFIED SPEAKER: The reason I asked that is you made the statement it can be a tie breaker. I need to do know that because we hold off offering

suggestions --

MR. STRAIN: Right.

UNIDENTIFIED SPEAKER: -- on the grounds that it could nullify your proposal. And if you're saying --

MR. STRAIN: Right.

UNIDENTIFIED SPEAKER: -- it could be accepted as a tie breaker, we will load you up.

MR. STRAIN: Really and truly, we don't -- you see, we want to stay out of that technical arena to -- we don't feel it's necessary. You know, later on when you get -- you know, once the contract is awarded, I think that would be an excellent time to take a look at things, you know, through the value engineering or

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whatever, you know, method, if you had some proposals. Right now, it would take so long to take and coordinate the thing, obviously then we would have to delay. You know, it just gets into the RFP process and would drag at least another two weeks to a month.

MR. SPEEGLE: Troy Speegle again.

Clarification. So the way this one is set up is basically bid it as you see it, no enhancements, what you see is what you get?

MR. STRAIN: Yes, sir. I mean, the base has already bought off on the floor plan, elevation, site plan, you know, the basic materials and stuff. And

once the contract is awarded, if you have value engineering or things you want to consider, we're going to start out, I won't say back at ground zero, but we want to start out looking at the concept to see if, in fact, there are things that, you know, y'all want to propose. But right now, the base has viewed this. They like this proposal, you know, as far as the concept. And that's our plan right now.

MR. BEAVERS: I'm Ken Beavers. So you're not interested in any narrative or any discussion on mechanical, electrical, plumbing, fire protection systems; you don't want to know anything about them, sizes or anything?

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MR. STRAIN: Not that's not required by the 110, 120.

MR. CANEKERATNE: Romesh Canekeratne, Peterson Engineering. On the kitchen equipment in Paragraph 2.7.3, the kitchen hoods are called out to have an integral makeup. And it's define as being the makeup under the hoods shall not exceed five degrees centigrade, ten percent differential relative to space temperature.

And that would mean that the supply air to kitchen hoods would need to be heated and cooled to do

that. Yet on the mechanical drawings, all that's shown connected to the hood is just a supply fan. So I think that needs to be clarified either --

MR. STRAIN: All right. Submit it in writing and we will get a response.

Yes, sir.

MR. SPEEGLE: Troy Speegle. Will you do us courtesy of -- are you going to distribute RFI's to all the teams or are you only going to address it to the person that asks the question? How are you going to handle that strategically?

MR. STRAIN: If there is a change or clarification to the plans and specs, we will submit it to everyone.

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MR. SPEEGLE: Because I'd like to know the answer to that question.

MR. STRAIN: Yeah. I would, too. That would be a lot of heating and cooling.

MR. GIBSON: Randy Gibson with Whitesell-Green. Before we leave the room, I just want to make sure that last interplay is that there is no merit that is going to be considered for suggestions outside the RFP?

MR. STRAIN: There is really no way to evaluate that. When you get in the board and you start looking

at things and somebody presents something, unfortunately we have sometimes the contractors who propose something in lieu of what you've asked for. And we have had contractors who have gone out and not only have they done this, but then they have done the design. And that's really the intent rather than go with a two-step -- our intent is really to minimize the amount of effort. Do an RFP, go through the selection process and then, you know, have somebody start, you know, rather than have to take it and put another, you know, twenty thousand dollars or so in putting the proposal together.

MR. GIBSON: No problem. Thank you.

MR. STRAIN: So you're right. We shouldn't

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really look at that. It is usually, you know, put aside to go, well, yeah, that may be good but we can't even talk about it really.

Troy.

MR. SPEEGLE: One more and I'll shut up here.

Troy Speegle.

What's the program called? Environmental -- there's a requirement in here --

UNIDENTIFIED SPEAKER: Environment engineer?

MR. SPEEGLE: There's a requirement in here that

you have certain EPA recognized products that are recycled content material. Interestingly -- affirmative procurement, whatever. And yet when you go to the finish schedule, you have stipulated products by name, by brand. And what are you going to hold the offers to with regard to the affirmative program?

Are we to give precedence to the finish schedule where you tell us exactly what you want even though it may not meet the recycled content of the program that you've got in the documents?

MR. STRAIN: You're saying in the environment spec, we actually also list specific manufacturers, the products, also?

MR. SPEEGLE: In the affirmative program

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requirement, you identify areas where we're required to provide recycled content materials. And you break it out and group it by, like ACT, acoustical ceiling tile, carpet. And yet you've gone in the finish schedule and already told us you want those items, which creates attention because some of the products don't have recycled content necessarily. Section 01540, affirmative procurement.

MS. GOSNELL: Is that Page 3 of that, Section --

UNIDENTIFIED SPEAKER: It's the whole section

that pertains to that.

MR. STRAIN: Yeah, it's --

MS. GOSNELL: Oh, it's the whole section. Okay.

MR. STRAIN: Troy, we're going to need to talk to address that and come up with a government position.

Any other questions? And thank you for -- I mean, as you can tell, this is actually what it's meant to do is to draw out some of these things so everybody is basically putting proposals together based on the same assumptions as best possible.

If that's it, I guess we will go around to the other side. Take a right at the first light and go down about a block and a half. See y'all over there. Then we will meet back here in roughly a half an hour, a quarter after.

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(At 1:45 p.m., proceedings recessed to 2:30 p.m.)

MR. STRAIN: Anybody have anything on the site they saw out there? Noted that there were several issues with the electrical that runs down Loop Road over there, an interference with the possible changes out there for guy wires, existing com, communication tombstone out there. It may interfere with the drive-through and the -- changing out possibly the connection for the terminal cabinet in the down pole

over there.

Does anybody see anything else that should be addressed? Any other questions?

MR. GRAVES: Jason Graves, Greenhut. I just want to verify that this isn't a small business set aside project.

MR. STRAIN: No. You need to look at the percentages in there in the solicitation.

Okay. That's it. Thank you for your time and participation.

MS. GOSNELL: The list of attendees will be posted on the Internet. If you want to find out who was here, that will be available for you.

MR. LORD: Is that just the site --

MS. GOSNELL: Yes, where the contracting -- where you look at solicitation, it should be there. Minutes

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of the meeting and a list of attendees should be right there. If you have any problems, just give me a call.

(Proceedings adjourned at 2:40 p.m., November 14, 2001.)

CERTIFICATE OF REPORTER

STATE OF FLORIDA)

COUNTY OF OKALOOSA)

I, SHARON MEEHAN, a Court Reporter and Notary
Public in and for the State of Florida at Large, do
hereby certify as follows:

THAT preproposal conference in the captioned case
came on for hearing on November 14, 2001;

THAT I was authorized to and did report in
machine shorthand the proceedings of said conference;

THAT the foregoing pages numbered 1 through 35,
both inclusive, constitute to the best of my ability a
full, true, and correct transcript of said conference;

THAT I am neither of kin nor of counsel to any
parties involved in this matter, nor in any manner
interested in the result thereof.

DATED this 20th day of November, 2001.

SHARON MEEHAN, as Court Reporter
and Notary Public in and for the
State of Florida at Large